The Brattle Group provides consulting services and expert testimony on economic, regulatory, and strategic issues to corporations, law firms, and public agencies worldwide. We offer our clients in-depth industry experience and state-of-the-art analytical techniques to design and implement strategies for responding to changing market conditions and new opportunities. We provide expert testimony on economic damages, antitrust and competitive analyses, financial risk, regulatory economics, trade, and environmental matters. The Brattle Group is distinguished by its innovative solutions to complex problems, close affiliations with leading academics, and effective communication of analytic results.
As international markets become increasingly integrated, the competitive landscape grows more complex. The competitive balance between domestic and overseas suppliers is affected by the possibility of production subsidies, products dumped on overseas markets at “below normal” prices, patent infringement by foreign producers, and labor or environmental policies.

Rigorous economic and financial analysis is often needed to identify appropriate “like” products, to assess whether domestic firms have been harmed by allegedly unfair trading practices, and to measure the extent of any injury. The Brattle Group provides extensive experience and state-of-the-art analytic capabilities to address these issues. Our economic analysis is designed to support and complement legal approaches.
The Brattle Group Assists in All Phases of Trade Litigation

TRADE ISSUE IDENTIFICATION
ASSEMBLY OF INFORMATION
INJURY ANALYSIS
TESTIMONY OR ALTERNATE RESOLUTION

TYPE OF ECONOMIC ANALYSIS
- Assess unfair trade practices
- Compile data on costs, sales, prices, and profits
- Analyze using proprietary or USITC models
- Report and provide testimony to USITC, DOC, or CIT

INDUSTRIES AND CASES SERVED
- Timber stumpage fees, steel, aircraft subsidies
- Agricultural subsidy and dumping cases
- Metal, fertilizers, agricultural products, EU chemical cases
- Various

EXAMPLES OF PREVIOUS WORK
- Determined for a large international firm whether to pursue anti-dumping case or advocacy
- Analyzed and established comparability in cross-country pricing data
- Analyzed effects of imports on domestic industry
- Filed reports before the USITC, DOC, and elsewhere

Our Services

ECONOMIC AND FINANCIAL ANALYSIS
Our Principals provide sophisticated economic and financial analyses and clearly communicate results to judges, policymakers, and non-technical audiences.

EXPERT TESTIMONY & LITIGATION STRATEGY
We offer expert testimony in court and international arbitrations. We help develop litigation strategies by evaluating economic outcomes.

POLICY ANALYSIS
We provide in-depth economic policy analysis and reports, covering a range of trade and trade-related topics.
The Brattle Group Offers Extensive Trade Knowledge and Broad Economic Expertise to Our Clients

KNOWLEDGE OF TRADE

- The Brattle Group has first-hand experience with USITC and DOC proceedings.
- We are intimately familiar with the USITC’s injury evaluation process and offer proprietary approaches for assessing injury and competitive impacts.
- Our finance and accounting capability has been applied in both DOC dumping and subsidy matters and USITC proceedings involving the assessment of cost and profit impacts.

EXPERTISE IN COMPETITION

- The Brattle Group has analyzed competitive conditions in various industries as part of antitrust litigation, regulatory matters, and intellectual property disputes.
- We bring market-simulation models and other approaches to bear in assessing the impact of unfair trading practices in markets with imperfect competition.
- We provide comprehensive and accurate portrayals of competitive ramifications and business benefits.

STUDIES AND WHITE PAPERS

The Brattle Group offers in-depth analysis of important trade policy issues:

- Proposed trade agreements
- Product standards
- Labor and global sourcing
- Environmental impacts
- Agriculture and GMOs
- Intellectual property

PUBLICATIONS

- A book assessing the regional impact of imposed import restraints, entitled The Regional Welfare Effects of U.S. Import Restraints on Apparel, Petroleum, Steel and Textiles, coauthored by Brattle Principal James D. Reitzes
- A major report for the European Commission, entitled The Economic Impact of an EU-US Open Aviation Area, by Brattle Principals Boaz Moselle, James D. Reitzes and Dorothy Robyn
- A report for the Center for International Policy, entitled The Impact on the U.S. Economy of Lifting Restrictions on Travel to Cuba by Brattle Principals Dorothy Robyn and James D. Reitzes
- A study, entitled The Effectiveness of Dutch Air Transport Policy, by Brattle Principal James D. Reitzes and Associate Adam Schumacher
- A book on the impact of free trade on Canada, entitled The Promise and Peril of International Trade, by former Brattle Associate Jeffrey Colgan