The Transformation of the Power Sector to Clean Energy
ECONOMIC AND RELIABILITY CHALLENGES

PRESENTED TO
Power Engineers
4th Annual Power Symposium

PRESENTED BY
Sam Newell

April 4, 2019
New Technologies & Engaged Customers Are Rapidly Overtaking Traditional Supply

**Retirements**
- Primarily from Traditional Supply

<table>
<thead>
<tr>
<th>Retirements (GW)</th>
<th>2010-2022 Cumulative Retirements</th>
</tr>
</thead>
<tbody>
<tr>
<td>Coal</td>
<td>50</td>
</tr>
<tr>
<td>Nuclear</td>
<td>150</td>
</tr>
<tr>
<td>Gas ST</td>
<td>200</td>
</tr>
<tr>
<td>Gas CT</td>
<td>100</td>
</tr>
<tr>
<td>Oil</td>
<td>50</td>
</tr>
</tbody>
</table>

**New Builds**
- Focused on New Technologies

<table>
<thead>
<tr>
<th>New Builds (GW)</th>
<th>2010-2022 Cumulative Additions</th>
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</thead>
<tbody>
<tr>
<td>Coal</td>
<td>200</td>
</tr>
<tr>
<td>Nuclear</td>
<td>100</td>
</tr>
<tr>
<td>Gas CTs</td>
<td>50</td>
</tr>
<tr>
<td>Gas CCs</td>
<td>100</td>
</tr>
<tr>
<td>Rooftop Solar</td>
<td>200</td>
</tr>
<tr>
<td>Grid Scale Solar</td>
<td>100</td>
</tr>
<tr>
<td>Wind</td>
<td>200</td>
</tr>
<tr>
<td>EV Charging Demand</td>
<td>100</td>
</tr>
<tr>
<td>Battery Storage</td>
<td>100</td>
</tr>
<tr>
<td>Other</td>
<td>200</td>
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**Sources:** Energy Velocity Suite (US and Canadian generation) and Brattle research (US-only distributed resource and storage).
Technology Drivers: Declining Costs

Wind
- 67%
- 2008-2017

Solar
- 80%
- 2010-2017

Batteries
- 63%
- 2005-2030

Gas CCs
- 31%
- 2015-2022

Sources: Brattle research; LBL Wind Technologies Report 2017; PJM CONE Studies; NREL Q1 2017 PV Benchmark costs.
Policy and Customer Drivers

RPS and Non-RPS Renewable Growth

- Non-RPS RE Capacity Additions (left)
- RPS Capacity Additions (left)
- RPS Percent of Annual RE Builds (right)

Decarbonization Goals: New York

- 40% reduction by 2030
- 80% reduction by 2050

Sources:
100% Clean or Renewable Electricity Targets
Anticipated, Proposed or Enacted 100% Standards and Studies
As of March 2019

Source: EQ Research, LLC
How to Build So Much Clean Energy at Reasonable Costs? ...Using Competition

More Regulation and Planning Oriented

Regulated Planning

PPAs

Clean Energy Attribute Markets

More Reliant on Price Signals to Effectuate Broad Competition

Carbon Pricing
# Are We Headed for Blackouts When the Sun Doesn’t Shine or the Wind Dies?

<table>
<thead>
<tr>
<th>Myths</th>
<th>Realities</th>
</tr>
</thead>
<tbody>
<tr>
<td>Intuition may give a sense that the grid won’t stay reliable unless we....</td>
<td>It’s not all hype. It will be a challenge to maintain reliability while going clean...</td>
</tr>
<tr>
<td>• Save baseload plants from retirement</td>
<td>• Customers &amp; states want to go clean</td>
</tr>
<tr>
<td>• Save a specific “favored” plant</td>
<td>• But intermittent renewables require balancing and do not provide the same grid services as thermal plants</td>
</tr>
<tr>
<td>• Stop building renewables</td>
<td>• Market design can support operations and investment if ISOs define needed grid services and let all capable technologies compete to provide them; prices signal scarcity</td>
</tr>
<tr>
<td>• Build a gas pipeline</td>
<td>• Customers may prefer to save money by allowing a tiny bit higher risk of temporary supply shortages</td>
</tr>
<tr>
<td>• Impose on-site fuel requirements</td>
<td></td>
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</tbody>
</table>
Reliability Challenges w/Transforming Fleet

**Operations**

**Increased Ramping**

![Graph showing increased ramping](source: CAISO)

**Increased Forecast Errors**

![Graph showing increased forecast errors](source: MISO)

**Resource Adequacy**

![Graph showing reserve margin vs. LOLE](source: Estimation of the Market Equilibrium and Economically Optimal Reserve Margins for the ERCOT Region, prepared by The Brattle Group for ERCOT, Oct 12, 2018)

"Resilience"

*TBD by ISOs*
ERCOT is managing with lots of variable wind

- 20% of annual energy, at times over 55%
- Achieving higher operational reliability\(^1\)
- Supported by transmission (CREZ) and better forecasting / data
- Much more wind expected by 2022

Generally, higher penetration can work with:

- Advanced operations
- Enhanced energy and AS markets
- Transmission, and dynamic exchange with neighbors
- Complementary flexible resources (batteries, demand side, and natural gas)

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Sources:

1. [http://mis.ercot.com/misapp/GetReports.do?reportTypeId=13424&reportTitle=Hourly%20Aggregated%20Wind%20Output&showHTMLView=&mimicKey](http://mis.ercot.com/misapp/GetReports.do?reportTypeId=13424&reportTitle=Hourly%20Aggregated%20Wind%20Output&showHTMLView=&mimicKey)

Intermittent renewables generate clean energy, but complementary resources must be attracted and retained to provide grid services.

**Challenges**
- They provide little resource adequacy at high penetration
- They impose flex needs on the system and don’t provide much flex themselves
- Their 0-variable costs depresses energy prices
- The major role of policy adds regulatory risk

**Solutions**
- Discount UCAP value
- Enhance E&AS products and scarcity pricing
- Allow other value streams to increase if scarce (next slide)
- Steadily follow long-term goals
### Revenue Sources Will Shift from Energy to Other Products and Services

<table>
<thead>
<tr>
<th>Market</th>
<th>Value</th>
<th>Market Implications</th>
</tr>
</thead>
</table>
| **Energy**                  | ![Red Arrow Down] | - Lower energy prices on average and in most hours  
- But higher price spikes, driven by scarcity pricing, high reservation price for demand response/storage |
| **Flexibility & Scarcity Pricing** | ![Green Arrow Up] | - Need for greater quantities and new types of flexibility products  
- Higher price volatility and spikes reward flexibility |
| **Capacity**                | ![Red Arrow Down] ![Green Arrow Up] | - Value may go up or down  
- Down if additional clean energy contributes to excess supply for a period, or if new capacity sellers are attracted by other value streams  
- Up if new fossil plants are needed for capacity, but only a small portion of their capital costs can be recovered from other markets |
| **Carbon and Clean**        | ![Green Arrow Up] | - Some form of CO₂ pricing and/or clean energy payments introduced to meet policy and/or customer demand  
- Value must be large enough to attract new clean resources |
| **Adjacent Consumer Products & Services** | ![Green Arrow Up] | - Technology and consumer-driver demand for adjacent products and services (smart home, electric vehicles)  
- Participation may reside in wholesale, clean, and/or retail/distribution markets |

- Scarcity of any service should lead to high prices and attract investment  
- Any resource may provide a bundle of services  
- The market should identify the least cost portfolio to meet the full suite of needs
Rethinking Resource Adequacy Standards

Supply shortages account for a tiny fraction of customer outages relative to distribution failures. Is the “optimal” amount of resource adequacy lower, particularly if it gets harder to achieve?

- ~3 min/year (too small to see)
- ~100-300 min/year (Without storms)
- ~1,000-10,000 min/year (With storms)
Resilience Challenges: What are they? DOE’s Proposals Could Cost Billions

Proposals have been widely criticized:

- Threat scenarios are not clearly specified and lack analysis of the nature of those threats and how best to mitigate them
- Implicit assumption that specific resource types are the only solution
- Lacking mechanisms for competition to identify cheaper solutions
- Lacking benefit-cost analysis

Positive outcome of the DOE NOPR:

- Raised the question about threats
- Let ISOs identify their particular threats and evaluate solutions consistent with their market frameworks
- ISO-NE and PJM focus on winter security


DOE NOPR: $3-$11 Billion/year
To maintain uneconomic coal & nuclear plants in RTO regions for “resilience”

DOE Memo: $10-35 billion/year
To maintain uneconomic coal & nuclear plants nation-wide for “national security”
Takeaways: Cost-Effectively Meeting Both Reliability & Policy Goals is a Big Challenge…

…But one that can be addressed through:

- A transition to market-based and market-compatible carbon and clean attribute mechanisms to achieve state & customer carbon goals

- Unbundling grid services that were traditionally provided “free” as a byproduct of thermal generation, and defining grid services in a technology-neutral fashion

- Rigorous analysis of reliability needs & resources’ reliability contributions, and of the cost-effective level of reliability we should aim for
Dr. Samuel Newell is a Principal and co-leader of The Brattle Group’s Electricity Practice.

He has 20 years of experience supporting electricity industry clients in regulatory, litigation, and business strategy matters. His expertise is in wholesale electricity market design and analysis, generation and transmission asset valuation, and energy/environmental policy analysis. Most of his work is in the context of the industry’s transformation to clean energy. Dr. Newell frequently provides testimony and expert reports to Independent System Operators (ISOs), the Federal Energy Regulatory Commission (FERC), state regulatory commissions, and the American Arbitration Association.

He earned a Ph.D. in Technology Management & Policy from the Massachusetts Institute of Technology, an M.S. in Materials Science & Engineering from Stanford University, and a B.A. in Chemistry & Physics from Harvard College.

Prior to joining Brattle in 2004, Dr. Newell was the Director of the Transmission Service at Cambridge Energy Research Associates. Before that, he was a Manager in the Utilities Practice at A.T. Kearney.
Our Practices and Industries

ENERGY & UTILITIES
- Competition & Market Manipulation
- Distributed Energy Resources
- Electric Transmission
- Electricity Market Modeling & Resource Planning
- Electrification & Growth Opportunities
- Energy Litigation
- Energy Storage
- Environmental Policy, Planning and Compliance
- Finance and Ratemaking
- Gas/Electric Coordination
- Market Design
- Natural Gas & Petroleum
- Nuclear
- Renewable & Alternative Energy

LITIGATION
- Accounting
- Analysis of Market Manipulation
- Antitrust/Competition
- Bankruptcy & Restructuring
- Big Data & Document Analytics
- Commercial Damages
- Environmental Litigation & Regulation
- Intellectual Property
- International Arbitration
- International Trade
- Labor & Employment
- Mergers & Acquisitions Litigation
- Product Liability
- Securities & Finance
- Tax Controversy & Transfer Pricing
- Valuation
- White Collar Investigations & Litigation

INDUSTRIES
- Electric Power
- Financial Institutions
- Infrastructure
- Natural Gas & Petroleum
- Pharmaceuticals & Medical Devices
- Telecommunications, Internet, and Media
- Transportation
- Water